

## Officers and Staff

**James E. McFarland**, *Chairman of the Board*

**William R. Weir, Jr.**, *President, CEO*

**Virginia M. Vendrell**, *Vice President, Treasurer*

**Nancy L. Sawyer**, *Assistant Vice President,  
Assistant Treasurer*

**Michael A. Bailey**, *Assistant Treasurer, Assistant Clerk*

**Sharon L. Kelley**, *Mortgage Assistant*

**Ardette D. Spear**, *Teller*

## Directors

**Charles E. Bucklin**

**Richard V. Collier**

**Kathleen M. Field**

**James E. McFarland**, *Chairman*

**Kenneth J. Salvatore**

**Robert L. Shaw**

**Michael R. Swanson**

**William R. Weir, Jr.**, *Clerk*

### A Message from the President, *continued*

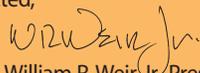
Many thanks go to Ardetto, Sharon, and Nancy for their tremendous efforts in working so hard in sometimes less than comfortable conditions with workers going in and out, power outages and computer glitches. They never lost their sense of humor or their dedication and kept things on an even keel during all the changes.

I am very pleased to announce the bank had another record year in both profits and loan growth. Why have we been so successful? With a small group of employees, each one performs way beyond normal expectations. Our customer service stands by itself, just ask anyone who does business here. Each and every customer is important, whether it be a small or large loan, or small or large deposit. This attitude is our mission and it works.

With the continued growth in the loan department, we will hire an additional person in 2014 to originate, process and close mortgage loans.

I would like to thank the Board of Directors for their support and guidance in an especially challenging year. The particulars of the 2013 year's finances will be presented in detail by auditor Mike Nickerson following this report.

Respectfully submitted,



William R. Weir, Jr., President & CEO

## Promotions, new faces, and fond farewells



*In August, Michael A. Bailey was promoted to Assistant Treasurer and Assistant Clerk. We also congratulate Michael for graduating from the New England School of Banking this past summer.*



*Our bank welcomed Vicky Vendrell in August as the new Vice President and Treasurer. Vicky comes to the bank with extensive experience in operations, finance, and community banking.*



*Ron Wrobel was hired as our part-time Internal Auditor. With senior banking management experience, as well as being a CPA, he gives the bank much needed expertise in auditing the association's various functions.*



*Vice President and Treasurer, Art Corliss, retired in the fall after eleven years of dedicated service to Bar Harbor Savings and Loan.*

103 Main Street, Bar Harbor, Maine 04609  
207 288.3685 • 207 288.2287 fax [www.bhsla.com](http://www.bhsla.com)



## FINANCIAL STATEMENT

December 31, 2013

**Up-to-date banking,  
old-fashioned  
personal service**

**Bar Harbor  
SAVINGS  
& LOAN**  
YOUR COMMUNITY BANK SINCE 1902

103 Main Street, Bar Harbor • 288.3685 • [www.bhsla.com](http://www.bhsla.com) Member FDIC

## The year in review



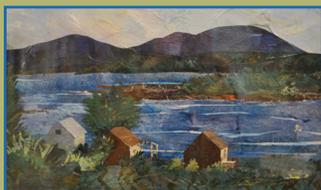
Updated front exterior



Alexander Philips provides music at the Holiday Open House



The 2013 renovation included the addition of a small public meeting and waiting area



Left, Art on the Wall features community artists

## A Message from the President

Good afternoon and welcome to the 2014 Annual Meeting of the Bar Harbor Savings and Loan Association and to our first meeting in the new boardroom. The past year was one of transition for the bank on so many levels.

This includes a culmination of a two year renovation project for the bank which included not only new office spaces and customer areas, but an entire makeover of the outside façade and new entrance. In addition, a new security and fire alarm system, a major renovation of the main second floor apartment, and new heating and air conditioning throughout the building were completed to modernize and help make the space much more efficient, safe, and attractive for our customers. The bank's computer server was completely updated and relocated to a secure computer room in the basement.

A Message from the President, *continued on reverse*



## Statement of Condition

December 31, 2013

### Assets

	2013	2012
First Mortgage Loans	\$61,034,990	\$50,193,736
Share Loans to Members secured by members' own accounts	91,071	192,156
Federal Home Loan Bank Stock	500,000	500,000
Federal Home Loan Mortgage Corp.	0	1,931
U.S. Government and Agency Securities	84,173	582,311
Cash on Hand in Banks	126,916	80,280
Other Investments	18,801,970	23,191,648
Office Building and Land	894,713	458,616
Furniture and Equipment	78,145	45,811
Prepayments	96,634	44,294
Other Assets	244,066	273,825
<b>Total Assets</b>	<b>\$81,952,678</b>	<b>\$75,564,608</b>

### Liabilities and Reserves

Shareholders' Savings Accounts entrusted to us by our members	\$70,627,563	\$68,579,778
Borrowed Money	4,541,266	876,862
Other Liabilities	58,017	101,490
Guaranty Fund Reserve Accounts	6,725,832	6,006,478
<b>Total Liabilities and Reserves</b>	<b>\$81,952,678</b>	<b>\$75,564,608</b>

### Results of Operations

Interest and Dividend Income	\$3,179,418	\$3,205,868
Interest Expense	1,182,034	1,309,266
Net Interest Income	1,997,384	1,896,602
Provision for Loan Losses	18,000	104,000
Non-Interest Income	19,206	58,558
Non-Interest Expense	1,027,558	900,513
Income Before Taxes	971,032	950,647
Income Taxes	273,238	292,343
Extraordinary Gains (Losses)	0	0
<b>Net Income</b>	<b>\$697,794</b>	<b>\$658,304</b>

### Selected Financial Ratios

Return on Average Assets	0.89%	0.89%
Return on Average Equity	10.96%	11.60%